



# IE-SMU MBA

## **A Joint Degree**



## **Quick Facts**

**WOW ROOM DELIVERED** 

**ONLINE FORUMS** Monday - Thursday

A



## A Word from our Deans

#### Dear Candidate.

You want to further develop as a leader in business and you want to expand your professional reach into different parts of Asia. You are progressing well in your career and you would like to enhance your leadership skills to create innovative change, grow a business, transform an organisation, or become an entrepreneur.

And you would like to do so while you remain active in your existing professional and personal life. It is with you in mind that the IE Business School and Singapore Management University (SMU) have joined forces to develop the IE-SMU MBA programme.

Drawing on our joint expertise in business education, we have designed a programme in which you reach mastery through moments of understanding and insight and through discussion, action and reflection. We have built a curriculum based on the well-tested core elements of business administration and we have combined them with critical skill-building modules, project-based learning, and seminars on management in Asia that together will equip you for the next phase in your professional journey.

The programme is 13 months long, starting with a week at IE Business School's campus in Madrid, followed by 3 other face-to-face course periods in Singapore. In between the face-to-face periods you will be able to complete your coursework by learning from faculty in various live platforms that have been fine-tuned for an effective and engaging learning experience. Under the guidance of faculty you will be able to apply newly learned concepts and tools in real-life business projects to close the loop between theory and practice.

We are excited about your interest and we invite you to learn more about the programme and encourage you to contact us with your questions.

We look forward to receiving your application and seeing you on our campuses!



**MARTIN BOEHM**Dean of IE Business School



GERARD GEORGE
Dean of Lee Kong Chian School
of Business, Singapore
Management University

# The Partnership The IE-SMU MBA

The IE-SMU alliance brings together two elite educational institutions, creating global access to unparalleled business knowledge for students, faculty, and executives worldwide. Combining IE's strong management fundamentals with SMU's innovative curriculum, the two schools have developed the IE-SMU MBA with one unique mission: to prepare top professionals for complex leadership challenges requiring effective management skills, with a strong focus on Asia.

The IE-SMU MBA is offered in a blended learning environment, which combines five face-to-face residential periods with interactive online modules. The first face-to-face period takes place in Madrid with the remaining four in Singapore, allowing professionals from diverse backgrounds, industries and cultures to connect in person throughout the program's duration.

This culminates in an applied-learning consulting project with a company in the field assigned to each student with their professional experience and background in mind.

# University Private Degree

This is a Joint Degree from two different institutions IE University and SMU. More specifically the Degree is a University Private Degree from IE Universidad\*, and taught in IE Business School and an Official Degree from SMU. You can find more information on what earning a University Private Degree from IE Universidad and an Official Degree from SMU entails in: **www.ie-smu-mba.com/the-programme/**.

\*IE Universidad is a University officially recognized by the Spanish education authorities, allowed to grant both University Official Degrees (Bachelor's, Master's and PhD degrees), which are specifically regulated and accredited by Spanish Ministry of Education and University Private Degrees (Master), that are specifically designed by the University towards the professional application of their studies and the constant update of higher education, preserving the educational standards of excellence of IE. Both types of degrees are equally backed by the rigor and prestige of IE University.

# International Recognition

#### ΙE

IE has undergone four decades of rapid growth and is now recognized by the international press as one of the world's leading business schools.



SMU Lee Kong Chian School of Business was rated as a 4 Palms business school and ranked first in the Far East Asia Zone among 200 business schools 'with significant international influence' in the 'Best 1,000 Business Schools in 154 countries' ranking compiled by Eduniversal for 2014.

FTANCIAL TIMES	SMU Executive MBA     SMU MBA	22 <sup>nd</sup> Worldwide 10 <sup>th</sup> in Asia	2018 2019
RANCIAL Masters in Finance post-experience	• SMU MSc (Wealth Management)	3 <sup>rd</sup> worldwide, 1 <sup>st</sup> in Asia	2018
Masters in Finance pre-experience	• SMU MSc (Applied Finance)	4 <sup>th</sup> in Asia	2018

#### Accreditations:







# Why IE-SMU MBA



- Joint degree from IE Business School and Singapore Management University
- Flexible programme structure
- 4 obligatory residential periods in Madrid and Singapore 1 optional residential period in Madrid
- Work directly with a top company and gain real world professional experience through a practical consulting project.
- A global network: SMU and IE alumni communities and Career Management Services
- 1 Double the faculty: learn from top caliber professors from both institutions



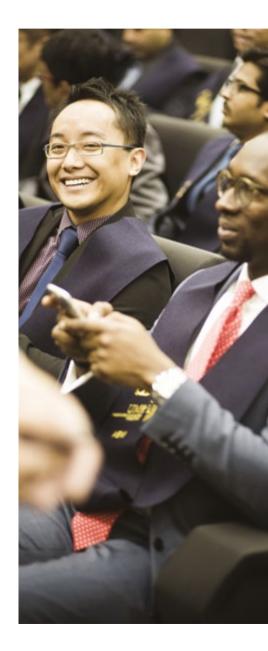
#### WHAT OUR ALUMNI SAY ABOUT THE IE-SMU MBA:

"The original attraction was to IE given the quality of its blended MBA program and the growing reputation of IE Business school in Nigeria. The additional Asian perspective which SMU offered was also an important draw given the growing importance of Asia in the world."

**Olalekan Aliu** (*Nigeria*) HR Account Manager Shell

"I was looking for two things in my search for a suitable MBA programme. Firstly, I was looking for a programme offered by top business schools as these are proven programmes that produced top professionals. Secondly, I was looking at a programme that can offer me practical knowledge that can be translated to the work place. Having looked through the various programmes available in Singapore, the IE-SMU MBA programme fulfils both criteria that I was looking for. It turned out to be one of the best decisions of my life."

**Alvin Tham** (Singapore) Head of Marketing, Busy Bees Asia



# Program Structure





### 13 MONTHS

	PRE-PROGRAM		PERIO
WHEN	3 WEEKS		7 MON
WHERE	ON LINE	MADRID 1 WEEK	ONLINE VIDEO CONFERENCES+ FORUMS
WHAT	PRE-PROGRAM FINANCIAL ACCOUNTING	PROJECT MANAGEMENT PERSONAL BRANDING TEAM PROJECTS PRESENTATION SKILLS FINANCIAL ACCOUNTING MANAGERIAL ECONOMICS	• FINANCIAL ACCOUNTING • MANAGERIAL ECONOMICS



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# Program Structure





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1		OPTIONAL	PERIOD 2			
HS	6 MONTHS					
SINGAPORE 3 DAYS	ONLINE VIDEO CONFERENCES + FORUMS	MADRID 1 WEEK	ONLINE VIDEO CONFERENCES + FORUMS	SINGAPORE 3 DAYS	ONLINE VIDEO CONFERENCES + FORUMS	SINGAPORE 1 WEEK
CORPORATE FINANCE MARKETING RITICAL THINKING	CORPORATE FINANCE         • MARKETING         • BUSINESS ANALYTICS         • BUSINESS,         GOVERNMENT         & SOCIETY	DIGITAL DISRUPTION & TRANSFORMATION WORKSHOPS	OPERATIONS MANAGEMENT COMPETITIVE AND CORPORATE STRATEGY	•STRATEGIC MANAGEMENT ASIA • PARTNERSHIPS IN ASIA • NEGOTIATING IN BUSINESS • CORPORATE COMMUNICATION	• MANAGEMENT ACCOUNTING • ENTREPRENEURIAL MANAGEMENT • LEADING PEOPLE & ORGANIZATIONS • MANAGING INNOVATION & GROWTH	• FINAL EXAM • MARKETING & INNOVATION IN ASIA • PARTNERSHIPS IN ASIA • NETWORKING • COACHING

# Methodology

#### **BLENDED METHODOLOGY**

#### A Global Network

The blended methodology offers students the opportunity to structure their study schedules in a way that is compatible with their professional lives, allowing them to concentrate the bulk of their studies on days of the week that better suit their agendas. The tools that the IE-SMU MBA provides allow students to engage in constant teamwork activities and interact in an efficient and comfortable manner despite different geographical locations.

#### The Online Campus

Access to the Virtual Campus is available 24/7 and allows for daily interaction with your peers, group meetings, class participation, and contact with faculty and the academic department.

Students can access each course's forum to discuss the subjects that are being taught. The Campus is accessible via a variety of devices including smartphones and tablets.

#### **Asynchronous Forums**

Online sessions take place through active asynchronous forums that are available 24 hours a day from Monday to Thursday. Students enjoy flexible participation as they access the debates without limitation from anywhere in the world. The emphasis of debates where each intervention is published in writing allows for maximum reflection and critical thinking surrounding each topic.





# **WOW Room Learning**

# DRIVE THE NEW ERA OF VIRTUAL LEARNING. LIVE AN INNOVATIVE EDUCATIONAL EXPERIENCE. UNLOCK THE DOOR TO YOUR FUTURE!

Our updated, state-of-the-art WOW Room is a virtual learning experience without limits. It allows for enhanced collaboration and networking capabilities, resulting in a dynamic, intercultural exchange of knowledge and ideas.

Some of the world's most innovative technology has gone into producing this unique, lifelike virtual learning experience.

#### **Emotion Recognition System.**

Take part in your virtual class with our real-time tracking system that will help us bring you and your class the most engaging, relevant learning experience.

#### Borderless Classroom.

Join in on free and fluid debate with other ambitious students from any corner of the planet.

#### Hands-On Technology.

Cast your vote in live class polls, collaborate with virtual documents in real time and take part in dynamic, interactive role plays. Even if you're in different countries, it'll feel like you're in the same room.

#### Computer, Tablet or Mobile.

Choose the device that works best for your educational needs.

## Maximum Diversity for Your Professional Network.

Forge real, lasting connections with the best global talent thanks to our seamless technological system.



## Class Profile







#### **AVERAGE AGE**

**31** years old



#### **AVERAGE LANGUAGES SPOKEN**

**3** per student



#### **NATIONALITIES**

15



#### PROFESSIONAL EXPERIENCE

Middle and Senior Levels



#### **GENDER**

28% female 72% male



#### **SECTORS**

- Finance & Insurance
- Oil & Gas
- Mining
- Construction
- Law

- Pharmaceutical & Healthcare
- Automotive
- Public Administration
- Internet / E-commerce
- Wholesale & Retail Trade
- Telecom
- Manufacturing
- Government & Non-profit
- New Technologies / Computing



"I've had a great experience with the IE-SMU MBA, as it closely resembles how modern businesses operate today: virtually, globally, and cross-functionally."

**Allan Ko** (*Philippines*) Head, HR Service Delivery Johnson & Johnson Asia Pacific

"My experience can easily be summarized in the following few 4 words: Highly Challenging, Highly Rewarding."

**Gregoire Droz** (Switzerland)
Portfolio Manager, VP Credit Suisse

"I stumbled on the world's number #1 in blended MBAs - IE, with a highly reputed blended programme in conjunction with one of the more pragmatic & modern Asian universities - SMU. Not only did this suit me but it also followed the blended model of teaching."

**Aarthi Sridharan** (India) Principle Engineer, Globalfounders

# Corporate Consulting Project

#### PROJECT-BASED I FARNING: BRIDGING THEORY AND PRACTICE

Project-based learning allows participants to apply their newly acquired knowledge to design and test real change with our partner companies.

Under the guidance of one of our faculty members, your team will undertake a 10-month Action Research Project with the aim of devising value creation goals for the company with whom you are collaborating.

Past projects have focused on the implementation of new company strategies, improvement of a business process with specific targets, design and development of a new/enhanced product or service, or development and implementation of a market entry plan.

	RETAIL
0	banking & finance
<b>C</b> <sup>11</sup>	INFRASTRUCTURE
	HEALTHCARE
	START UP/ TECH

These projects can involve industries such as:

#### **CURRENT AND PAST PARTNER COMPANIES INCLUDE:**

L CAPITAL ASIA	ESSILOR	KATOEN NATIE	GREEN FREIGHT ASIA	DECATHLON
ABN-AMRO	CERNER	DEME	DBS BANK	PORSCHE
DSM	YOKOGAWA	JOHNSON & JOHNSON	LVMH	GSK GLAXO SMITH KLINE

# Admissions & Application

#### **ADMISSION CRITERIA:**

# To be eligible for the IE-SMU MBA you must meet the following criteria:

- **1.** Minimum of 3 years of relevant professional experience
- 2. Solid academic record
- **3.** Bachelor's Degree from an accredited undergraduate university
- 4. A completed application form

#### **APPLICATION PROCESS:**

The online application closes in September. Admission is conducted on a rolling basis.

Apply online at www.ie-smu-mba.com

Financial Aid in the form of partial scholarships is available for candidates who are admitted to the programme and is awarded based on merit and need. For more information please email: iesmu@

ie.edu or ie.smu.mba@smu.edu.sg



#### **APPLICATION DOCUMENTS:**

- **1.** We accept either GMAT, GRE, IE Global Admissions Test, or the SMU Admissions Test
- 2. One essay and one other form of self-expression
- 3. Two reference letters
- 4. Work verification letter (optional)
- 5. Organization chart
- 6. Résumé / CV
- 7. Transcripts
- **8.** Bachelor's Degree (if award of degree is not mentioned on transcript)
- **9.** TOEFL or IELTS score (if candidate's degree was not completed in English)

Application fee: S\$200 (non-refundable)

#### CONTACT US:

#### **IE BUSINESS SCHOOL**

Calle María de Molina, 28006, Madrid, Spain

#### SINGAPORE MANAGEMENT UNIVERSITY

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